

FLOWER DISTRIBUTOR'S NICHE PAGE 6

LEFT: With suppliers in Holland, Israel and Chile, Direct Floral Source can supply wholesale florists with peonies nearly all year.

FROM ELK GROVE TO ISRAEL PAGE 3

Elk Grove



Serving Elk Grove Village's Business Park, the largest industrial park in America | OCTOBER 2019 | Vol. 5 No. 9

Eye On Transportation, Data

Prepping For 5G Connectivity, I-490 Interchange, Village Commissions 2 Studies

Village trustees recently awarded contracts for two studies looking at impacts on the Elk Grove Village Business Park from a pair of major infrastructure projects.

5G INFRASTRUCTURE

Trustees awarded a \$72,500 contract to HR Green Inc. of Cedar Rapids, Iowa, to

By TOM ROBB Journal & Topics Reporter

analyze telecommunications potential in the business park.

Elk Grove Village Mayor Craig Johnson said the study comes ahead of the introduction of the next generation in cellular communication: 5G speeds. Reports say 5G will make cellular communications as much as 100 times faster than currently available 4G speeds.

Johnson said the village wants to keep its infrastructure on the cutting edge of available technology in order to attract potential tenants and keep vacancy rates low.

(Continued on page 2)

TRIVIA CONTEST

Did you know Elk Grove Village maintains a "sister city" relationship with a town on the other side of the world? Be the fifth correct entry to name that city (and the country it's located in) and win a \$25 gift certificate to a local restaurant. Email your answer to journalnews@journal-topics.info. Please include a name, address and a phone number. Last month's trivia contest winner is Journal reader Kimberly Mahler, who correctly answered that Conant High School's attendance area includes Elk Grove Village west of Route 53.



merican Dreamer

By MELANIE KALMAR

Special to the Journal

Walking through a warehouse full of metal parts, Louie Luna got a pat on the back from his

boss and words of encouragement he remembers, verbatim, decades later. "Someday, all of this is going to be yours, because you are a very hardworking man," Tony Farina, the owner of KVF Company, told Luna, who quickly advanced from shipping and receiving clerk to upper management, shortly after emigrating from Mexico to the

In a very low voice, Luna re-

Entrepreneur Prepares Next Generation To Helm 50-Year-Old Company

plied, "Yeah, right," words Farina did not like hearing. "Don't you believe in yourself?" Luna, in his early 20s at the time, thought to

Louie Luna (left) prepares his son Larry to take over KVF Company, a 50-year-old metal finishing business in Elk Grove Village that he purchased four decades ago, after working his way up in the company from shipping and receiving clerk to upper management. (Submitted photo)

himself, "Idon't even own a house, how could I own a company?" See-

(Continued on page 2)

KVF

(Continued from page 1)

ing the disappointment on his boss' face, he immediately replied, "Sorry sir, I didn't mean it." Unfazed, Farina made him a promise. "I will make sure my boys sell it to you." By Valentine's Day, 1992, thirteen years after Luna answered a help-wanted ad at the metal finishing company, he bought the business from Farina's three sons. Now he is preparing his own son, Larry, to take over.

Larry spent his summer breaks from college working at his father's business. "There was never any pressure to join the company, but it's a great opportunity," he said. "The hope is my dad starts taking time off and it's a smooth transition for the next generation."

A modern job shop with an inhouse wastewater treatment plant, KVF Company specializes in metal finishing; processing parts made by domestic and international manufacturers of aerospace parts, heavy machinery, and medical and dental components. A bulk of the work KVF does is for local stamping, plating and heat-treating companies, as well as other metal finishing businesses.

KVF is an acronym for the company's original founder, Klaus Von Francis, who launched the business in 1969; Luna came onboard in 1979 and has led the company to reach its milestone 50th anniversa-



A vibratory tumbling machine on the shop floor at KVF Company processes helicopter gears. (Photo by Melanie Kalmar)

ry this year. Between its vibratory division at 950 Lively Boulevard and its blasting division at 1325 Landmeier Road, the company occupies 38,000 square-feet of space in the Elk Grove Business Park.

"We all do a little bit of everything in a small company," said Louie Luna, who is not big on titles because it limits what employees can do. "We cannot afford to have anyone say, 'that is not my job.' We do whatever it takes to take care of the customer. I may be dressed up, but I don't mind getting my hands dirty."

It's a work ethic he passed down to Larry, who considers himself a generalist in the business, even though for now, he oversees quality management. The company maintains ISO 9001:2015 certification and International Traffic in Arms Regulations status. Louie knows there is a lot for Larry to learn, a

lifetime of lessons he has to show rather than tell his son. "It has to be a hands-on-approach or I don't think success will follow," Louie said.

It's the satisfaction of a job welldone and the relationships Louie has formed over the years with customers and employees, whom he has grown so close with, he even knows the names of their dogs, that he enjoys the most.

For Larry, the challenge is bringing youth on board. "Not many people want to work with their hands," he said. But he understands what young people want most in a career; opportunity and room for growth, like his father was given long ago.

Louie still works 60 hours a week and plans more on slowing down than retiring completely. "Until he's ready to retire," Larry said, "I'm waiting for my at-bat."

Studies

(Continued from page 1)

The Brennan Investment Group, developers of the new Elk Grove Technology Park, are working with Comcast Business to bring fiber connectivity into the technology park. Fiber offers internet speed connections of up to 100 gigabytes per second.

A major focus of Brennan's long range plans for the technology park is to attract data centers, or large secure buildings housing computer servers that store and support websites and data in "cloud" storage.

Part of the HR Green agreement is to find areas to install "Smart City" infrastructure, including areas to run conduit for fiber, 5G and other communication infrastructure. One drawback to the 5G technology is, where 4G technology operates on wavelengths with a range of up to 10 miles, shorter 5G wavelengths operate with a range of 1,000 feet, requiring more cellular towers to operate. The Federal Communications Commission is currently working on regulations for those towers.

I-490 INTERCHANGE

Besides the 5G data connectivity, Elk Grove's business park produces products that require raw materials be shipped in, before finished products are shipped

throughout the country and the world -- much of that done on area roads on trucks.

The Illinois Tollway is building a new toll road, I-490, which will run between the Jane Addams Tollway (I-90) in Des Plaines and the Tri-State Tollway (I-294) in Franklin Park. The new road will complete the "ring road" surrounding O'Hare Airport on all sides. I-490 will also connect with Route 390, the former Elgin-O'Hare Expressway.

The new highway will include an interchange at Pratt Avenue in Elk Grove Village. Although not projected to be completed until 2024 or 2025, Johnson said the northern part of the tollway would be completed first.

Elk Grove Village trustees approved a \$39,800 contract with SB Friedman to conduct both a transportation access analysis looking at location factors, transportation networks, proximity to markets, infrastructure, labor markets, supply chains, and the real estate market, to be used as a tool to attract and retain businesses in both the village's business and technology parks.

The access study will focus on four areas: access to highways and interstates, airport access, rail access as there is a short track rail system within the business park linking to the Union Pacific, and other infrastructure including gas, electric, telephone and data, water and sewer needs.

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Journey Continues

Thirst For Learning Sparks Longtime Local Dermatologist To Make Move To Israel

By NIC F. ANDERSON

Journal & Topics Reporter

After years of living in Illinois, an Elk Grove Village business owner and dermatologist packed up his belongings and family and headed to Jerusalem, Israel.

Dr. Bob Polisky from Elk Grove Dermatology, 901 Biesterfield Rd., is board certified in dermatology and internal medicine and practiced dermatology in the village since for more than 30 years.

Polisky; his wife, Dr. Ellen L. Polisky; and daughter, Chana, moved from Elk Grove to Jerusalem in September, with a pit stop in New Jersey.

The Polisky family had been attending Jewish learning programs, which is what developed their deep interest in the country. "We started going yearly. Then decided to live there year round," said Polisky.

Polisky started learning Hebrew quite some time ago. "It is a fascinating language with a lot of meaning. Right now, I can get by, at least in simple conversations. I will be taking a three-month intensive learning program called

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the Ulpan," he said.

"Walking over ground that has been so historic and meaningful and learning ancient Jewish traditions there," Polisky said, is one of the things he's most excited for.

He's also excited to meet new friends at the clinic he hopes to work for, but will miss his friends, coworkers and rabbis from the

Polisky's journey from Chicago, to Elk Grove, to Jerusalem has been an interesting one. He attended Mather High School on Chicago's Northside and later attended the University of Illinois in Champaign.

His path continued on to a Cook County Hospital residency. He said his success came from "Enjoying every day and trying to learn from everyone... I never looked too far ahead, I tried to focus on each day."

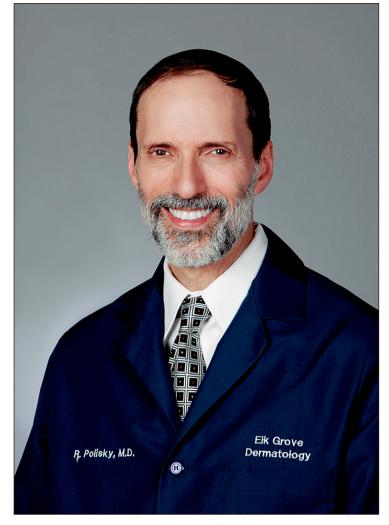
Polisky said this mindset helped him get through the particularly long days at Cook County Hospital. After becoming a doctor, he opened the dermatology clinic in 1986. "I was meeting patients in the outpatient department and wondering if the endeavour would take off," he said.

He chose Elk Grove Village because of his desire to practice at a community hospital. "It looked like Alexian Brothers had a plan that really connected with the needs of the area. I liked the personal attention to detail that really came across in the early days of ABMC."

Polisky shortly after fell in love with Elk Grove. "It really became apparent the Elk Grove is a very special place. Whether it was the terrific library with art exhibits or the fitness center with the aquatics, and of course, being next to Busse Woods is perfect for a bike rider like [myself]."

"I took a lot of pride in the amazing workers I was blessed to have in the clinic over the years. My wife, Ellen, is a pathologist and in the past year, she worked at Alexian Brothers Pathology Department, now called Amita," said Polisky.

He added, "That was nice to practice right across the street and chat during the day. I also was a preceptor for Midwest University and Ienjoyed making a customized learning rotation for the students... I have learned a lot from my teachers, more from my colleagues and the most from my students."



"It is a fascinating language with a lot of meaning," Dr. Bob Polisky said of learning Hebrew.

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Polisky made sure to tell the Journal of some of the "all-stars" at Elk Grove Dermatology. He started with Mary Jane Walsh, an employee who has been with (Continued on page 6)



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Elk Grove Waiting To Craft Marijuana Zoning Until Developers Come Knocking

By TOM ROBB

Journal & Topics Reporter

While many communities are racing to establish zoning and tax regulations, or are considering outright bans before recreational marijuana becomes legal Jan. 1, 2020, Elk Grove Village officials have not raised the issue.

Mayor Craig Johnson said that is because no businesses have approached the village.

The state law, signed by Gov. JB Pritzker in June of this year, allows local municipalities to craft zoning restrictions, including banning recreational marijuana dispensaries or cultivation centers

The state's medical marijuana law, passed several years ago,

said reasonable zoning could be imposed, but municipalities could not ban medical dispensaries.

Johnson said the village has had a marijuana cultivation center, Illinois Grown Medicine at 2400 Greenleaf Ave. in the village's business park, ever since medical marijuana was legalized in the state several years ago.

Johnson said if and when the village is approached by someone wanting to open a recreational marijuana business, the village would consider the request and zoning for it at that time.

State law allows several types of marijuana related businesses, cultivation centers, dispensaries, and craft growing operations which grow smaller amounts of marijuana which is then sold at the same facility. State law also allows for marijuana processing and infusing businesses, along with transportation businesses to move crops and cash to and from cultivation centers, dispensaries and processing centers.

Municipalities are allowed to impose a local tax of up to 3 percent on dispensaries and craft growers, over and above state and home rule sales taxes.

The state is releasing a limited number of licenses for recreational related marijuana businesses. Cultivation centers will be allowed to sell to both medical and recreational dispensaries. Medical dispensaries were the first allowed to apply for recreational dispensary licenses with the state.

Business Expo Spotlights Manufacturing, Tech In EG

Established in 2013, the Made in Elk Grove Manufacturing and Technology Expo takes place in the heart of Elk Grove Village -- home to the largest industrial park in North America -- Monday, Oct. 14.

More than 1,000 attendees and 100 exhibitors are expected and will represent

industries including precision machining, plastics, electronics, food, industrial services and more. Registration for the event is free and passes can be claimed at MadeInElk-GroveExpo.com.

New at this year's Expo will be an area dedicated to the Makers Wanted Bahamas

Bowl, including the official bowl game trophy, local makers whose products are featured as part of the Makers Wanted Bahamas Bowl experience including Stern Pinball and Cristaux International, resort partner Atlantis, Bahamian non-profit Ranfurly Homes for Children, and ESPN personality Adam Amin.

A Chicagoland native and seasoned ESPN play-by-play announcer for MLB, NBA, WNBA, NFL and NCAA sporting events, Amin will be in attendance to meet with members of the community and share his perspectives on the impact of sports on the region.



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The founders of Direct Floral Source International (from I. to r.) Greg Howard, Jim Miller, Mark Dreher and Andy Agoranos, with office manager Beth Valerio, distribute exotic flowers from around the world to wholesale florists. (Photo by Melanie Kalmar)

Top Of The Vine

Distributor Supplies Wholesale Florists With Ferrari Of Flowers

By MELANIE KALMAR

Special to the Journal

Busy season at Direct Floral Source International is February through June, when Mother's Day, Valentine's Day, Easter and weddings are celebrated with flowers. An import distributor of freshly cut flowers and foliage from around the world, the company supplies novelty flowers -- varieties other than roses and chrysanthemums -- to wholesale florists, event florists and several small grocery store chains in Indiana and St. Louis.

"We import specialty, hard to get items," said Mark Dreher, a founder of Direct Floral International. "Exotics: the Ferrari of flowers." The flowers come from approximately 17 countries in the Northern Hemisphere and are dis-



The King Protea became wildly popular after customers saw it in bridal bouquets on Pinterest. (Submitted photo)

tributed to customers throughout the U.S., Canada and U.S. Virgin Islands.

Starting a company together in 2007 made sense to Dreher and his business partners: Andy Agoranos, Greg Howard and Jim Miller. They each had more than 20 years of experience in the industry and were co-workers or competitors at one time. Their entrepreneurial spirit kicked in and they were ready to make a change. Then, the unimaginable happened.

"The minute we signed the paperwork, the economy tanked," Agoranos said. "It was quite a struggle for a good one to two years." The industry as a whole slowed down. "People look at flowers as a luxury item," Howard said. "When they are tight on money, they are still getting married, they just might tone down on the floral." It wasn't

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the only market segment to slow down. Companies stopped hosting extravagant holiday parties, a situation that has not changed much despite the economic recovery. Still, there is plenty of other business to fill the void. Tulips from

(Continued on page 11)

From Elk Grove To Israel

(Continued from page 3)

the clinic for more than 30 years. Another was the "incomparable Nancy Bisek," who worked 25 years "or so" as receptionist and later became an office manager.

"We had two phenomenal PAs named Amy Tamul and Josie Driscoll. Mary Ann Sands and Pat Anderson were two excellent nurses. Of late, medicine seemed to change quite a lot. So, we needed to assemble a new team anchored by manager Ana Salazar and the incredible Jackie Campos, CMA. Adding to this team, Heather Solan an EGD veteran and Venessa Ripley and Mary Lopez," Polisky told the Journal.

His pride for his employees didn't end there. "Recently, we reconnected with our first office manager, Cheryl Auge. We have had great employees who stayed attached to the practice even after retiring. I would like to thank doctors Barry Glick, Dennis Abella, Mark Collins, Roy Scheck Jr., Fernando Soruco and Phil Cacciopo. I know I left many great ones out of this listing, but these folks made it a real pleasure to come to work every day."

Polisky notified the Journal of a safe arrival in Jerusalem on Sept. 11.

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National Indian Foods Company Plans Move To Elk Grove Village From Skokie

Raja Foods, a national distributor of Indian food products for grocery stores, has tentative plans to move its warehouse, packaging, distribution operations and headquarters from a 65,000 sq. ft. facility in Skokie to a 100,000 sq. ft. facility in Elk Grove Village.

Elk Grove Village trustees granted a 6B property tax recommendation and agreement with a related limited liability company for Raja Foods to take up operations at the new facility at 1000 Estes Ave.

A memo to the village from attorneys representing Raja Foods says the company plans to move 56 employees from its Skokie location to Elk Grove Village. Work on the new Estes Avenue site would employ 50 to 60 construction workers who would spend between \$2.5 and \$3.5 million making renovations. Those renovations would include tearing down part of the current building to erect a 24,000 sq. ft. corporate headquarters office and install 8,000 sq. ft. of freezer space.

Company President Rakesh Patel said he hopes to see renovations completed and the company



Jars of Swad, made by Raja Foods, line shelf at a local Patel Brothers grocery store. (Tom Robb/Journal photo)

moved in within a year.

Raja Foods is affiliated with Patel Brothers, an Indian grocery chain founded in 1974, that opened a new Niles location this month.

Raja Foods began as the grocery chain's procurement division, according to a company history. With significant growth, Raja spun off

into its own company in 1990. The company history says business has grown by an annual 25 percent margin with business topping \$140 million. The company also operates locations in New York City, Atlanta and Houston.

Raja Foods imports products including rice, spices, and mango juice from countries including England, Spain, India, Pakistan, China and Australia, distributing them to Indian grocers along with major national grocery chains and retailers.

The company offers its own line of food products including Swad, Patel's, Ching's Secret, Noorjehan, Anarkali and Mithaas.

Jimmy John's, Clinics Coming To New **Busse Road** Development

A new outlot building, including a Jimmy John's restaurant with a drive through, is planned for the 1400 block of Busse Road in Elk Grove

Village trustees briefly discussed the proposal at last month's village board meeting, saying it would be given a formal vote later this month.

The building would include three tenants at 1420 through 1428 Busse Rd., including the Jimmy John's, an Amita Health clinic and a PT Solutions physical therapy clinic, village officials said.

Village officials said the space is currently an empty lot. They did not have a timeline for opening but said developers intend to move quickly on the project.



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Photography by Rod Pickett: A cathedral in Termini Immerse, Italy, sister city to Elk Grove Village.

Taking A Shot At Business

Pastor Puts His Faith In Photography

By MELANIE KALMAR

Special to the Journal

A hobby Rod Pickett took up as a preteen, influenced the long-time pastor to make a career change. Pickett launched Rod Pickett Photography in 2009, from the home he shares with his wife JoEllen on the west side of Elk Grove Village. He takes pictures of homes for real estate agents to attract buyers and shoots family portraits, senior photos

for high school students, weddings, professional headshots and landscapes from his world travels that decorate offices and homes. Pickett's work is diversified enough that if one category of business is down, another makes up for it.

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ELK GROVE'S

BUSINESS PARK

State Rep. Marty Moylan, 55th District, was just named vice chairman of the Illinois House's

Intermodal Infrastucture Committee, which has a

strong connection to Elk Grove Village and the Elk Grove Village Business Park, its 3,600 businesses



Rod Pickett

"Everyone is a photographer today," Pickett said. "If a professional doesn't have something to offer beyond what an amateur can do, you're dead. That's true for a lot of industries. You have to offer some value. Part of what a professional photographer offers is reliability; you will get a good picture. Amateurs take good pictures but not consistently." The other half of it is making a connection with the person he is photographing. "In

order to get a good picture, they have to feel safe and comfortable," he said. "When someone says, 'I love the way this picture looks, I remember how I felt when it was taken,' that is the payoff."

(Continued on next page)



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(Continued from page 8)

Pickett grew up in Van Buren, Indiana, a small town with just 1,000 residents. His penchant for photography took root early. As a preteen, he had an article and photographs published in the local paper. He continued taking pictures in high school, for the student newspaper and yearbook. After college, he became a pastor in Fowlerton, Indiana, population 350, substantially smaller than Van Buren. Longing to live in a larger city, he and JoEllen moved to Elk Grove Village a decade ago. Having never put down his camera, he made a career change from full-time pastor to professional photographer.

Once he started doing jobs for a real estate broker from his bible study group, he found an additional niche. Agents and home stagers have come to rely on him so much that they half-jokingly tell him he cannot go on vacation unless he clears it with them first. "The goal of real estate pictures is to get people in the house," he said, noting it's like creating an online dating profile. "You only show the best parts of the house, to get people to fall in love with it. I don't misrepresent the house;

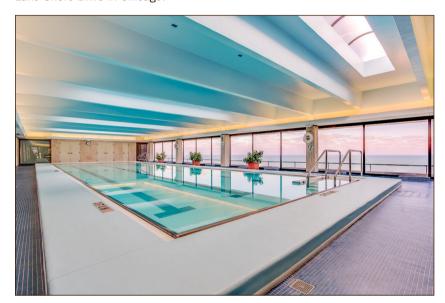
I show it in its best light. Because once they see the house in person, they might decide the part of it that's not ideal is something they can live with."

Even taking good real estate photos requires homeowners feel comfortable with him. "Homeowners are vulnerable," he said. "They are afraid their house doesn't look good or embarrassed that there's a little dust or clutter." He moves furniture, helps with lighting and at the same time, makes homeowners not feel like they are being judged. "A couple of times, agents and I have realized we cannot take pictures, because of the state of the house," he said. To spare the sellers' feelings, he takes a few pictures anyway, knowing he won't use them, and makes plans to come back another time, once small changes have been made. "Empathy is important for anything that you want to do," he said. "It's understanding how other people feel and what they are thinking."

A grandfather, father of two adult daughters, and volunteer chaplain for the Elk Grove Village Police Department, Pickett is content with his career choice. "I would do it for free if someone would pay my bills," he said.



A house for sale in Itasca. Below: Swimming pool at the top of a high rise on Lake Shore Drive in Chicago.



Help Bring Holiday Joy to our Community

We know it's early to be thinking about holiday plans, but Elk Grove Township has already started to coordinate our efforts to help local families this coming season. With your participation in any of our holiday programs, those in our community who are most in need will receive holiday meals, personal essentials, snow pants and boots, and gifts for their children. Please consider donating to one or more of the programs listed below:



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White Christmas Prive: Donate "white" personal essential items like toilet paper, paper towel, deodorant, toothpaste, feminine hygiene items, laundry soap, etc. to be given out to our low income food pantry users.



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1658 NEBRASKA DR		STETINA DONALD C	VRSHEK SCOTT A	\$345,000
1069 JUDY DR		IKOMA NAOMI E	GANESAN KARTHIKEYAN	\$335,000
105 BUCKINGHAM		GUSTAFSON CRAIG A	COLIN EMMANUEL	\$331,500
512 NEWBERRY DR		MCCLEARY RUBY	SOLTOBAEV MARAT	\$330,000
1140 LEICESTER RD		MULLANEY GAIL A TR	RIVERA LUIS L	\$325,000
28 GRASSMERE RD		PANICO JOSEPH	SCHEFFEL KYLE P	\$285,000
710 CLOVER HILL		DANEK CELIA	ANICH JOHN B	\$282,000
531 SYCAMORE DR		RYZNER YVONNE M	RODRIGUEZ LUIS A	\$275,000
958 CARSWELL AVE		NAFZIGER THOMAS D	RAMIREZ ARMANDO	\$275,000
10 WOODCREST LN		RYAN ROBERT	OCON DANIEL	\$275,000
1109 RIDGE AVE		SLAGEL WILLIAM R	ALCAIDE RAFAEL	\$261,000
655 VERSAILLES		BOGENSCHUTZ LEE ANN	GUSTAFSON JONI	\$255,000
1004 SAVOY CT	133714	MARZAN MELVIN	HALL MELINDA S	\$250,000
120 SHADYWOOD		CARROLL DAVID J	GUTIERREZ ALAN NAVARRO	\$244,000
570 SYCAMORE DR		WOOLEY SCOTT J	KOWAL WOJCIECH A	\$240,500
129 TANGLEWOOD		MANGLARIS DOROTHY	RENZ CRAIG J	\$236,000
133 CREST AVE		PIKE DANIEL	KUJAWOWICZ JOANNA	\$230,000
1291 CYPRESS LN		LEWIN HELEN J TR	ALEMAN JORGE	\$213,000
433 MAPLE LN		DUGO SHERYL J TR	EQUITY TRUST CO	\$210,000
1125 TALBOTS LN	1114	TILCH WILLIAM	MOSSA VITO TR	\$207,500
241 TANGLEWOOD		ZAGONE CYNTHIA MARIE TR	GARCIA LETICIA	\$200,000
1885 PEBBLE BEACH CIR	224	ARAGON KIM MARGARET	KORKMAZOGLU YAKUP	\$195,000
255 CREST AVE		PINDRAS ROBERT R TR	HUNTER JAMES AN- DRES	\$185,000
603 STONEBROOK	474	ATG TRUST CO TR 00000L011-191	OCHOA JENNIFER	\$185,000
273 GREENSBORO	162	DEGUINO RORO	KOLEVA MARIANA R	\$183,500
1795 VERMONT DR	288	GAGNON GLEN	LAPER KIMBERLY A	\$183,000
303 E HIGGINS RD		MORRISON DEBRA T	DONMEZ FATIH H	\$180,000
1265 RIDGE AVE		LEETZOW MARY	PRK GRP LLC	\$180,000
1515 MOORE DR	U83	SCHROEDER AMBER M	OSHEA PATRICK J	\$176,000
821 OAKTON ST	104	GOULD TAMMY L	STRUTTMAN BJORN P	\$162,500
1881 PEBBLE BEACH CIR	221	BAKER ROBERT	VENLOS CAROL ANN	\$150,000
486 FRANKLIN LN		NORDEN GARY A	NORDEN GARY A	\$150,000
840 WELLINGTON	506	XERIKOS TOM	BUTERA PAUL N	\$147,000
840 WELLINGTON	213	CAIN DONALD RAMSEY	WISNIEWSKI STEFAN	\$131,000
540 BIESTERFIELD	302A	SUZUKI MICHIKO	KRAUJALIS ELIZABETH	\$128,500
700 WELLINGTON	316	TOKARZ KRISTIE M ADM	LOZANO BETSY	\$125,000
840 WELLINGTON	320	DAUKSZA KATHRYN E	SOLANO DANIEL J	\$116,000
850 WELLINGTON	201	CORCORAN PATRICIA M	MARSHALL ROSA I	\$109,000

Dental Office Provides Free Services For 40

Dr. Brian Homann DDS, hosted a Free Dental Day on Friday, Sept. 6 for those in need at Elk Grove Family Dental.

Homann, periodontist Dr. Jennifer Silc, and oral surgeon Dr. Mark Spinazze, with their staff, provided over \$28,000 worth of free dental care for 40 patients.

Homann created Free Dental Day in order to give back to the community. The day was designed to provide free dental care for those who were unable to afford regular care. Everyone who showed up for the event that day was seen, and some patients even received thousands of dollars worth of free care.

Dr. Homann, Dr. Silc, Dr. Spinazze, Swina Patel RDH, and Alma Malek RDH provided exams, digital x-rays, fillings, fluoride treatments, simple and deep cleanings, and simple and surgical extractions

at the event. A wide variety of patients were seen that day, including individuals with disabilities, people of all ages, and even a patient who was nearly 70 years old and had never been to a dentist before.

The Free Dental Day was a success thanks to all those who volunteered their time or made donations. Joe Bush from Elk Grove High School connected Dr. Homann with recent graduates interested in going to school for dental hygiene -these volunteers assisted in translating for Spanish speaking patients and helped teach patients how to brush and floss appropriately.

Prince of Peace Church allowed the use of their facilities for additional space, and Elk Grove Village and the police department assisted in providing their resources



Elk Grove Family Dental provided much needed services for local residents on Free

Direct Floral

(Continued from page 6)

Holland are in high demand from January through May -- Mother's Day -- and a little beyond.



Dendrobium orchid

"Customers have standing orders," Agoranos said. "We probably sell 400 boxes a week to them." The turnaround time for deliveries is fast, usually a couple days, considering all floral goes through the United States Department of Agriculture and Customs, Dreher said. "If there is an issue with the USDA holding boxes, if they find a bug, its destroyed or fumigated. People never know what we go through to get flowers to them." When a problem does arise, Agoranos said he can FedEx the flowers to customers directly from the supplier.

Crafters on Pinterest tend to put a spotlight on exotic flowers and increase demand, sometimes causing disappointment in clients if the flower is seasonal and not in bloom. "Trends change every year," Howard said. "We're always up to something different." Ahit online right now for bridal bouquets is the King Protea, a softball-sized flower with petals that look like feathers. Direct Floral's foliage, such as Italian Ruscus imported from Italy, is commonly used in garlands draped on white tablecloths or hung from the ceiling at fancy restaurants. Dendrobium orchids from Malaysia are popular at weddings and homecoming dances. Silver Burnia, its steel color making it a must-have flower for Christmas and weddings, is imported from South Africa and available to customers nine months a year.

Direct Floral's mainstays are tulips, peonies and daffodils, Agoranos said. Because peonies are imported from Holland, Israel and Chile, the flowers are almost accessible year-round.

Not everything comes from outside of the country. The company sells a lot of exotic floral from local Midwest growers -- bittersweet, an orange berry used

in wreaths at Thanksgiving; winterberry, a bright red cluster commonly seen in outdoor Christmas decorations; and pussy willows, a popular flower at Easter.

Over the years, all four business partners say they have established long-standing relationships with customers and vendors, a foundation that has helped them weather economic storms and keep business blossoming year-round.



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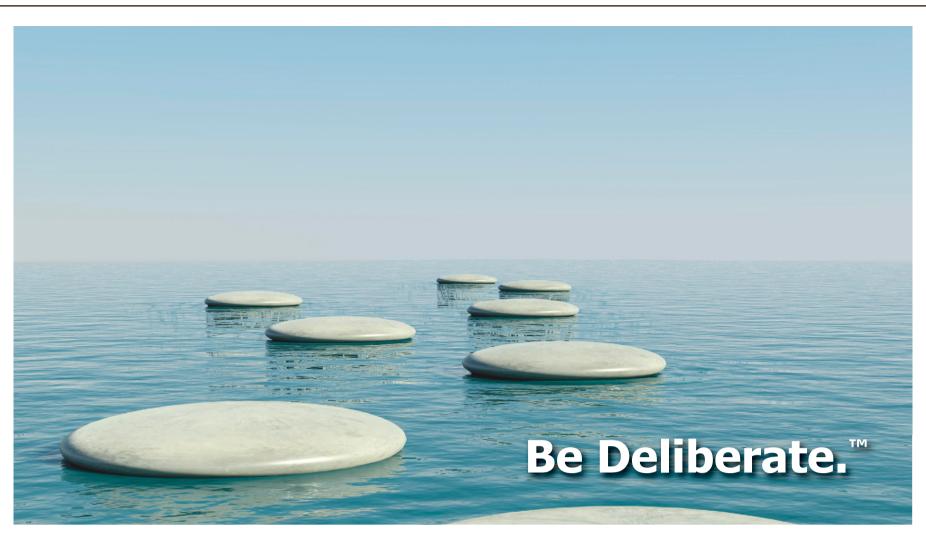
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